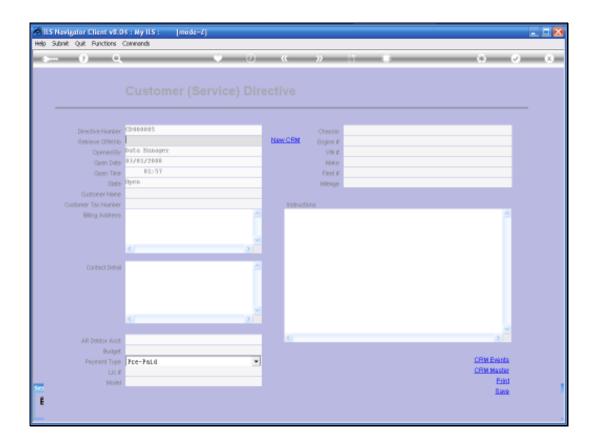
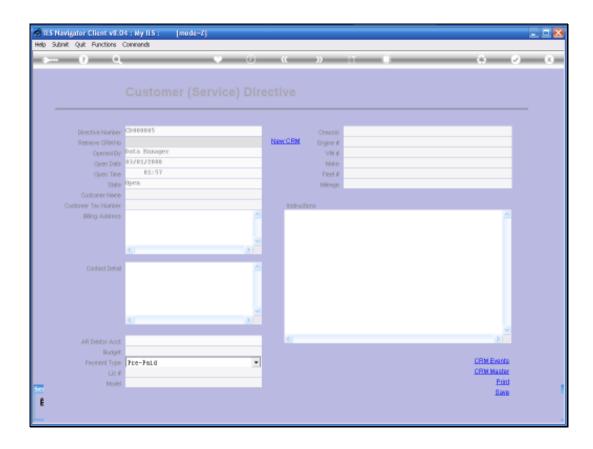


Slide 1 Slide notes:

In this session we do an example of a complete cycle of a Service Job. This is a walk-in Customer who comes in for a replacement of a set of 4 tyres.

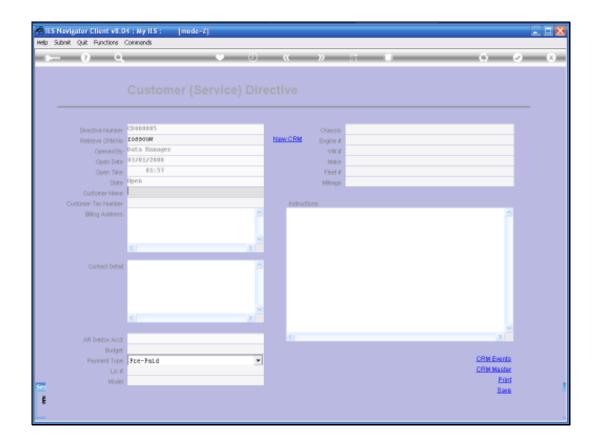


Slide 2 Slide notes: sj36 Friday, June 12, 2009

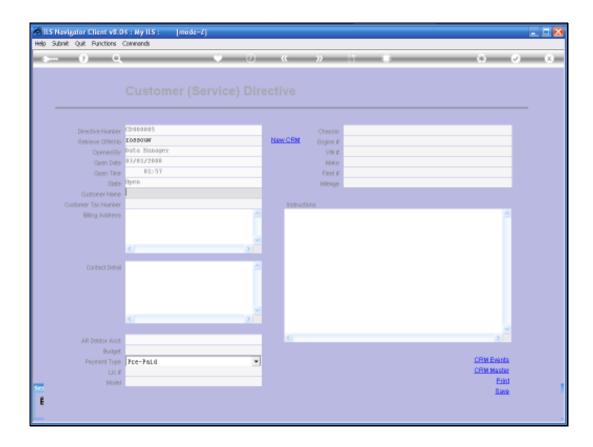


Slide 3 Slide notes:

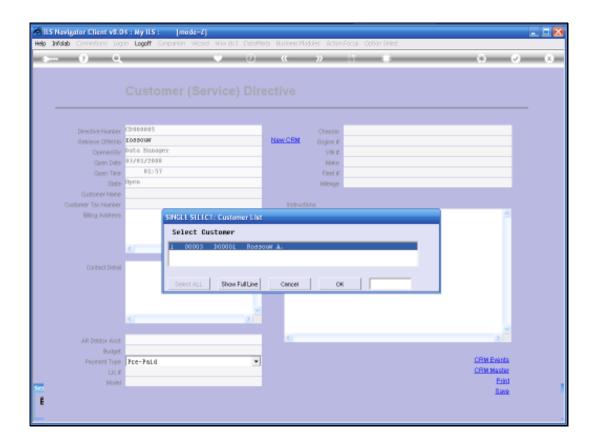
In this case we start with the Customer Directive. We retrieve a Current CRM Record for this Customer.



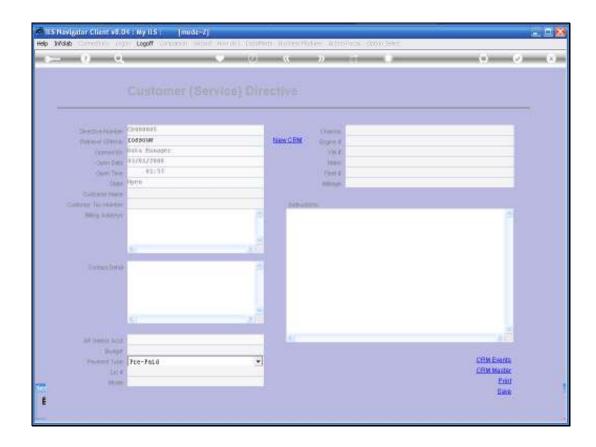
Slide 4 Slide notes:



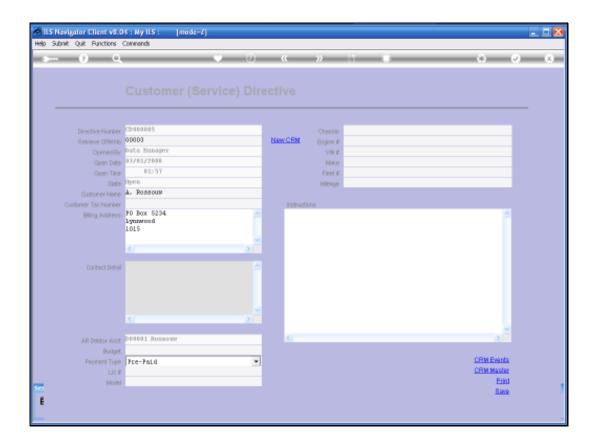
Slide 5 Slide notes:



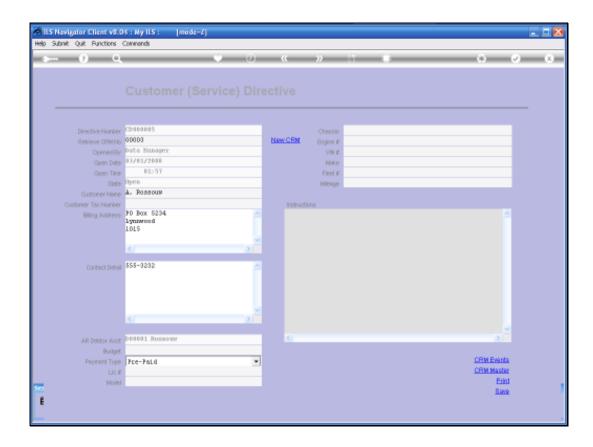
Slide 6 Slide notes:



Slide 7 Slide notes:

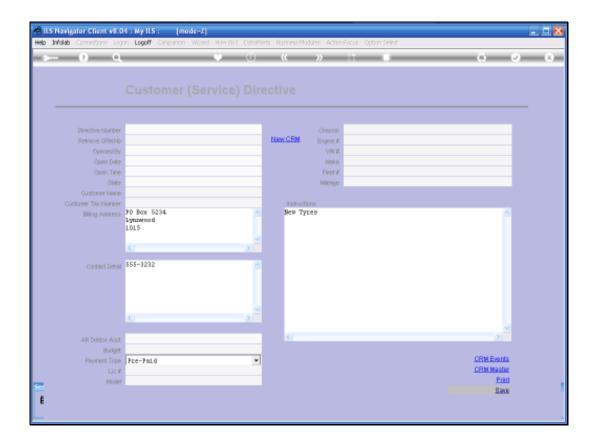


Slide 8 Slide notes:

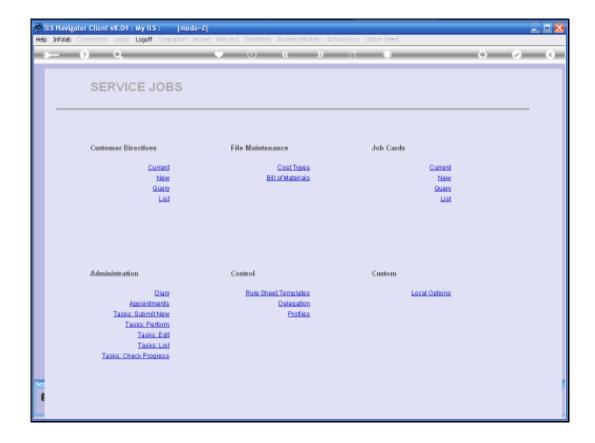


Slide 9 Slide notes:

And we Record the Customer Instruction.



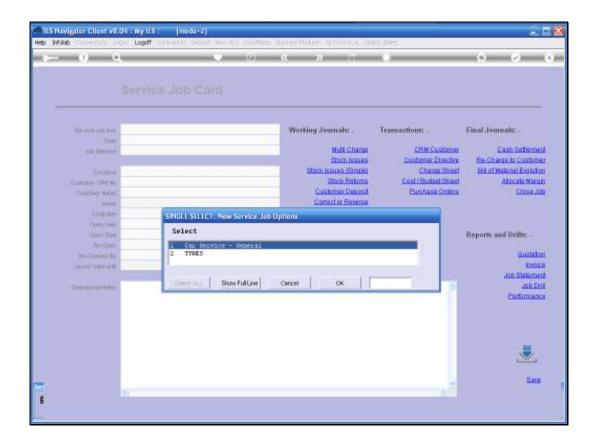
Slide 10 Slide notes: Friday, June 12, 2009



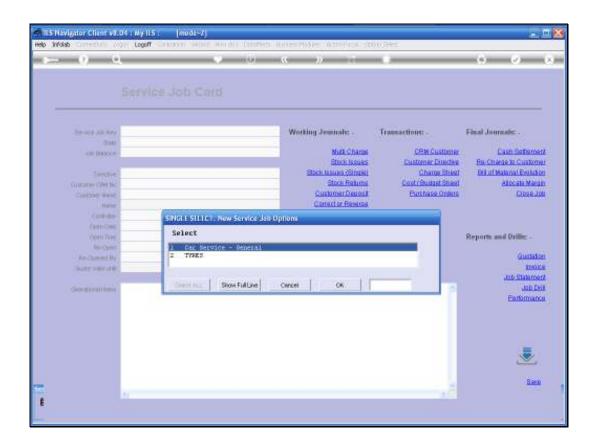
Slide 11 Slide notes:

sj36

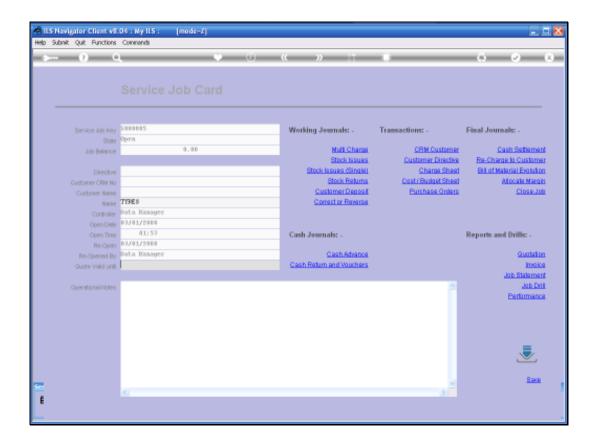
And now we Open a New Service Job.



Slide 12 Slide notes:

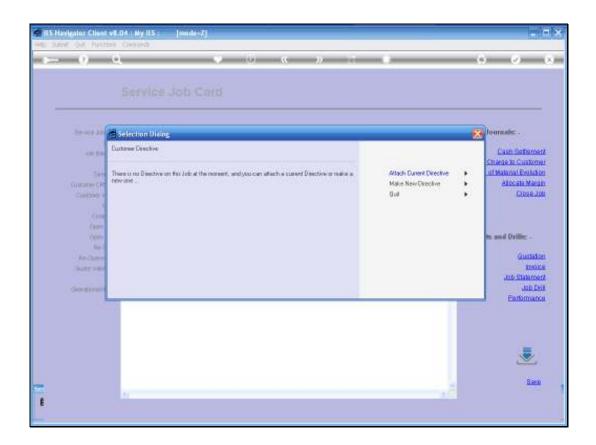


Slide 13 Slide notes:

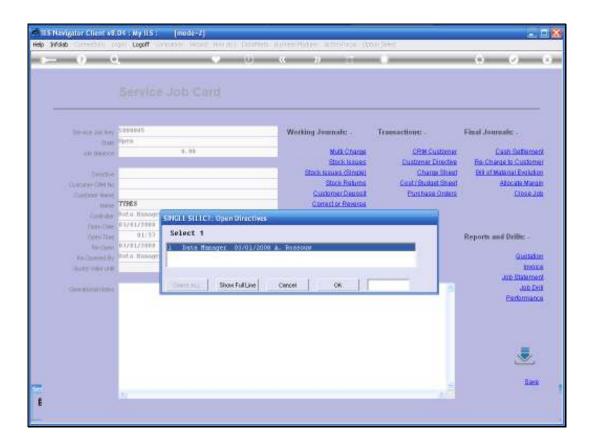


Slide 14 Slide notes:

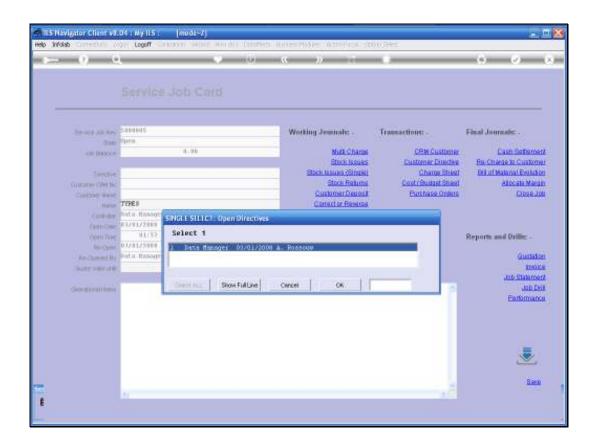
We attach the Customer Directive.



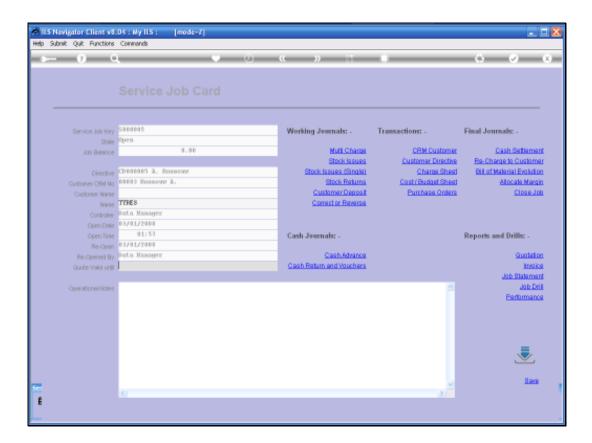
Slide 15 Slide notes:



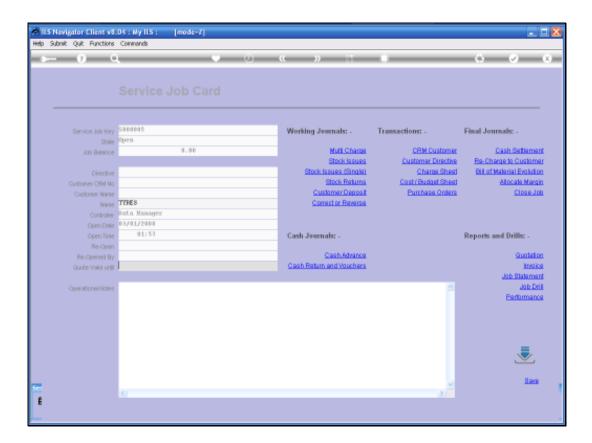
Slide 16 Slide notes:



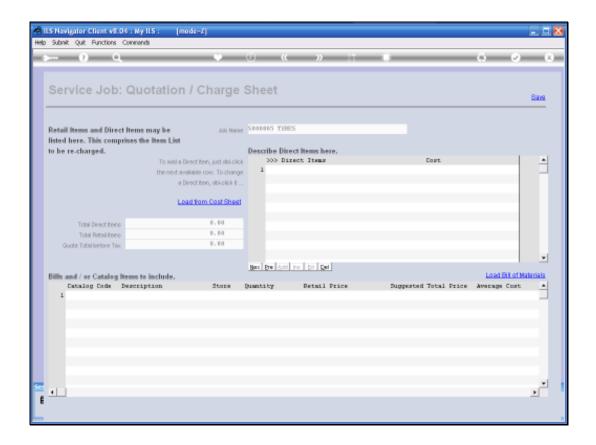
Slide 17 Slide notes:



Slide 18 Slide notes:

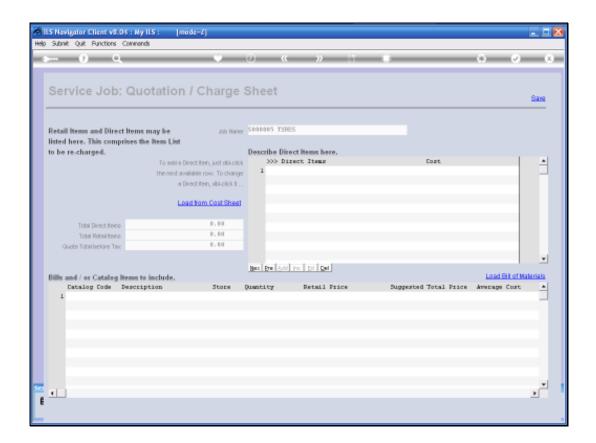


Slide 19 Slide notes: sj36 Friday, June 12, 2009

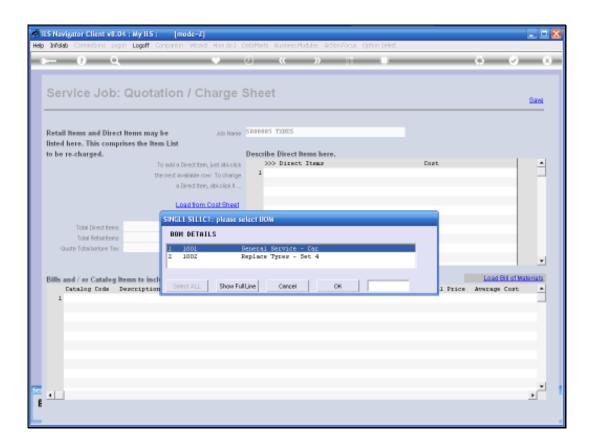


Slide 20 Slide notes:

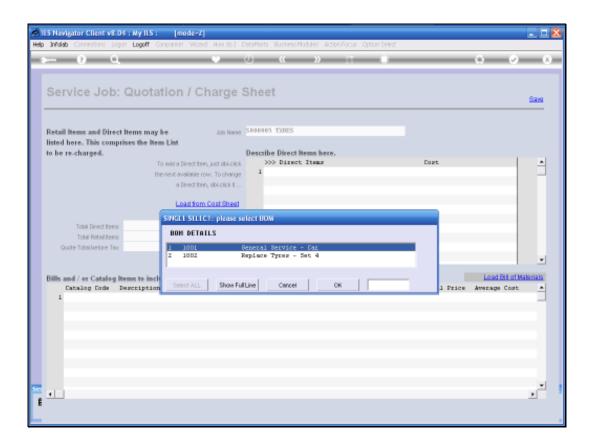
On the Charge Sheet we load a Standard Bill of Materials for the replacement of the 4 Tyres.



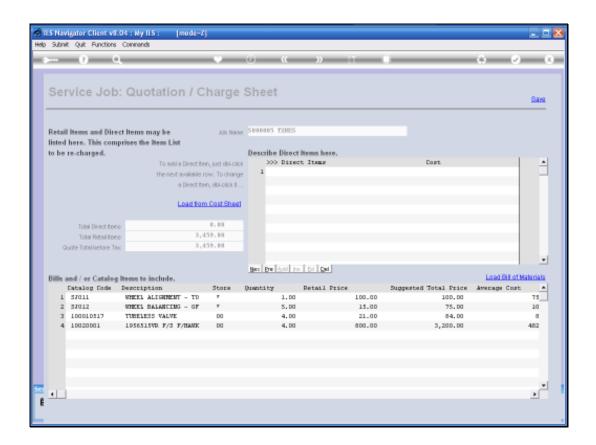
Slide 21 Slide notes:



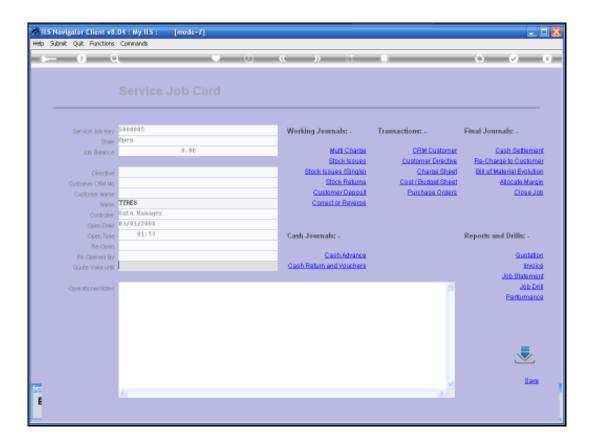
Slide 22 Slide notes:



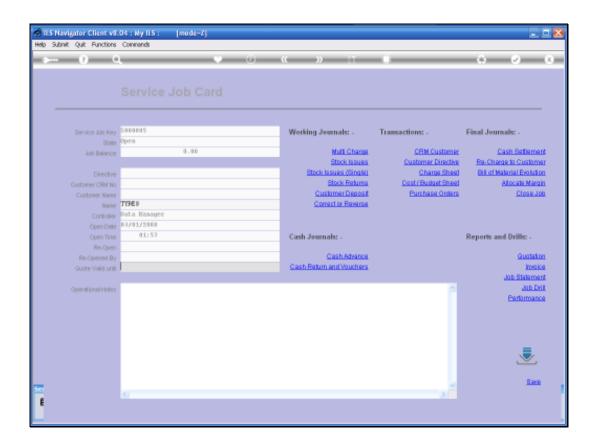
Slide 23 Slide notes:



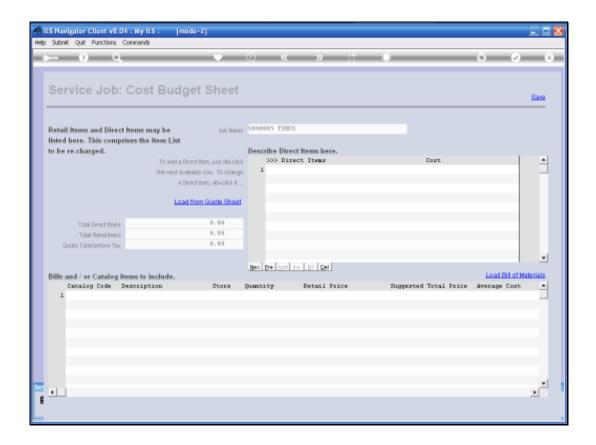
Slide 24 Slide notes:



Slide 25 Slide notes:

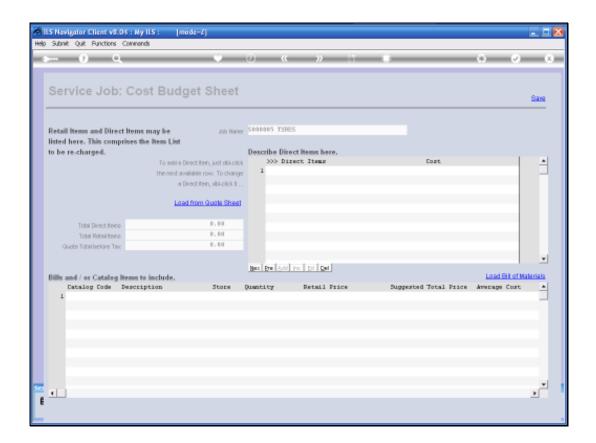


Slide 26 Slide notes: sj36 Friday, June 12, 2009

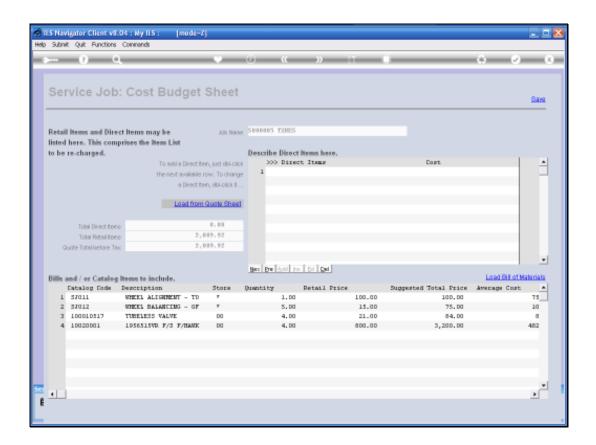


Slide 27 Slide notes:

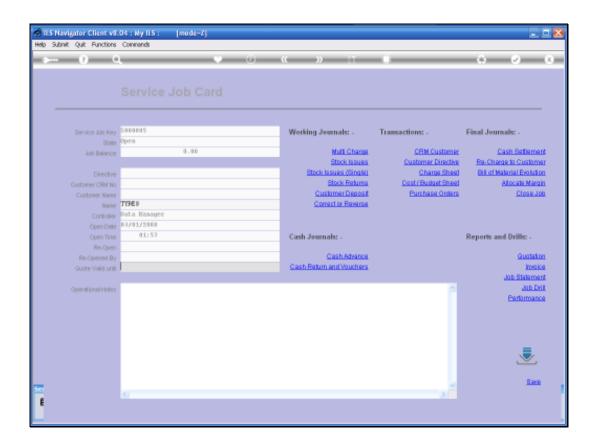
The Cost Sheet is mirrored to the Charge Sheet.



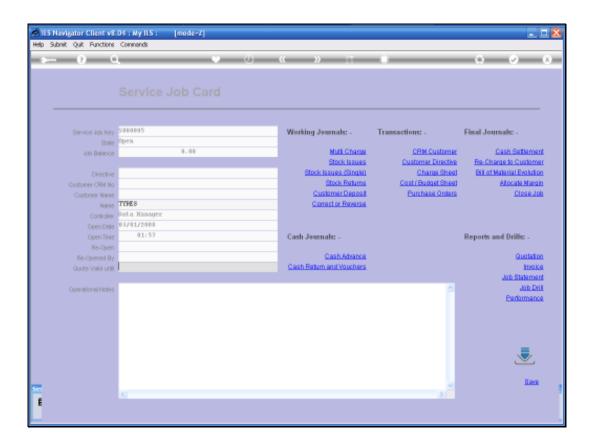
Slide 28 Slide notes:



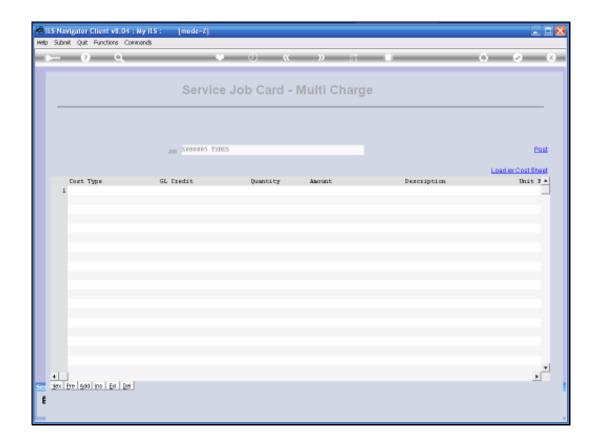
Slide 29 Slide notes:



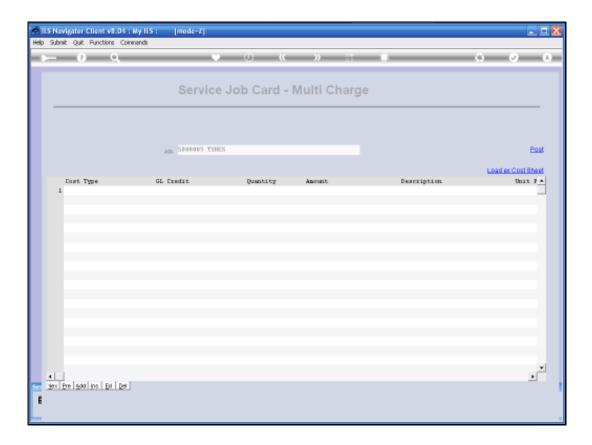
Slide 30 Slide notes:



Slide 31 Slide notes:

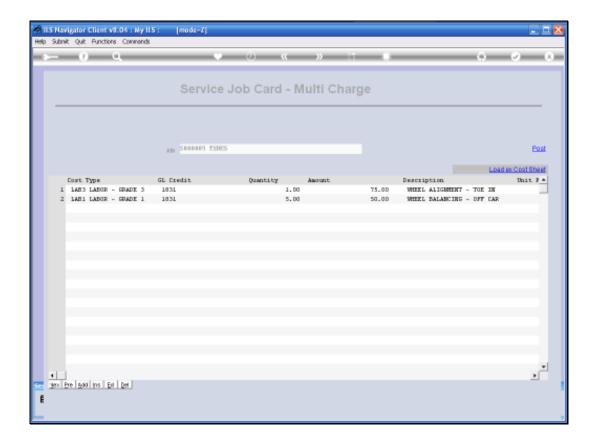


Slide 32 Slide notes: sj36 Friday, June 12, 2009

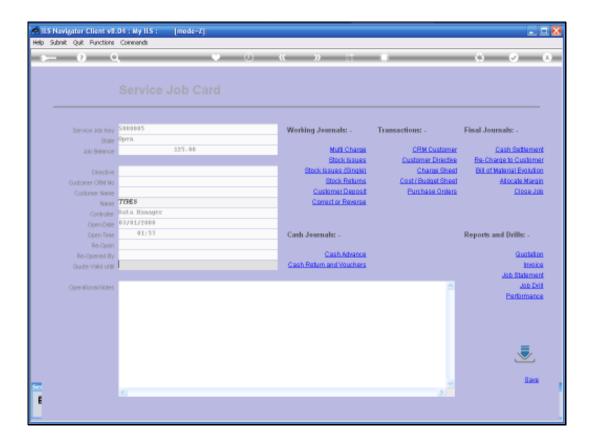


Slide 33 Slide notes:

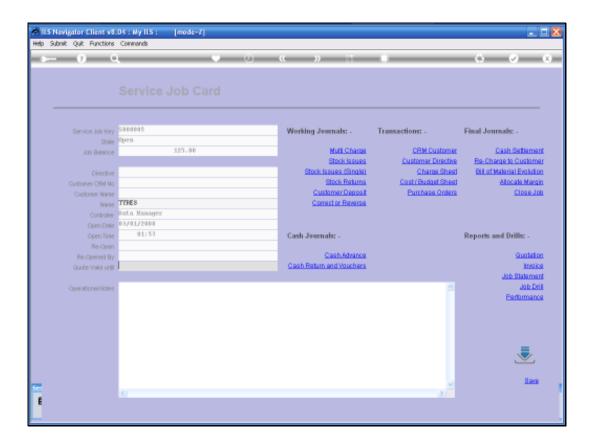
We process the Labor Charges automatically from the Cost Sheet.



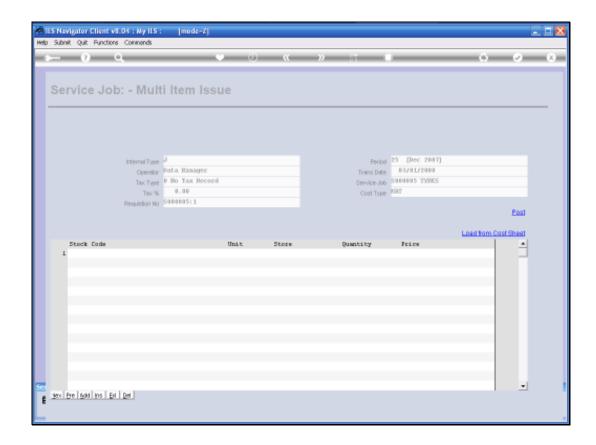
Slide 34 Slide notes:



Slide 35 Slide notes:

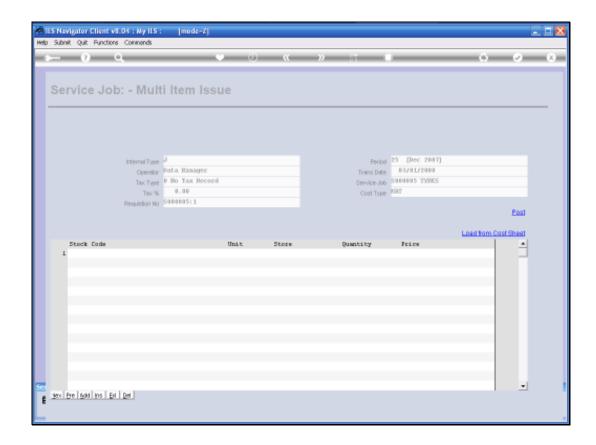


Slide 36 Slide notes: sj36 Friday, June 12, 2009

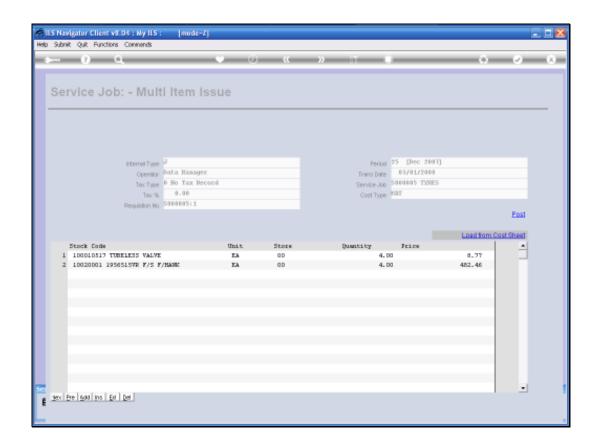


Slide 37 Slide notes:

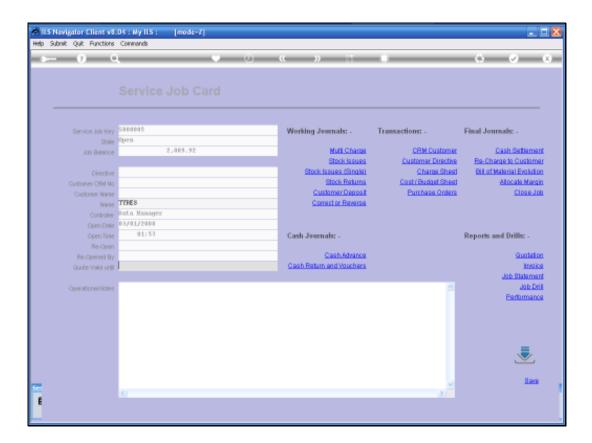
And we Issue the Stock also from the Cost Sheet.



Slide 38 Slide notes:

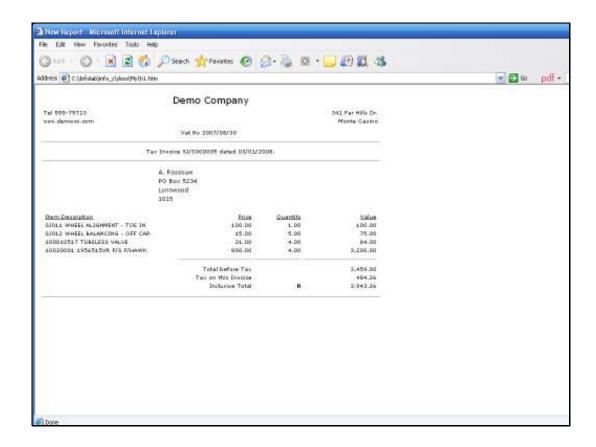


Slide 39 Slide notes:



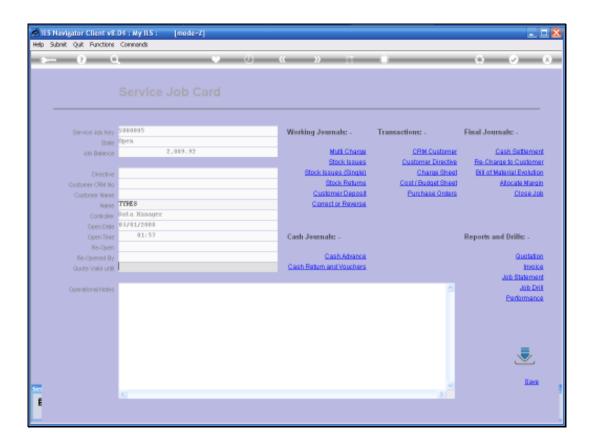
Slide 40 Slide notes:

Friday, June 12, 2009

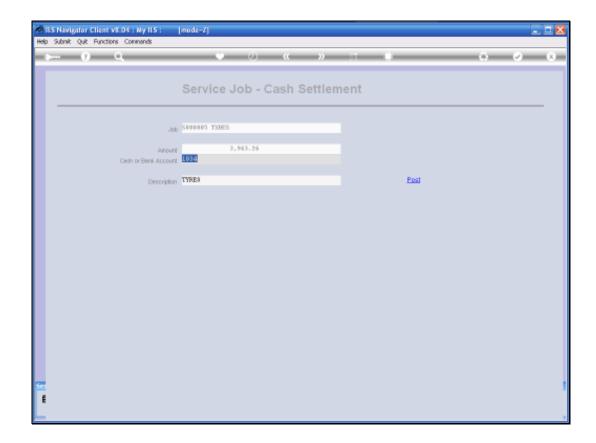


Slide 41 Slide notes:

We produce an Invoice.

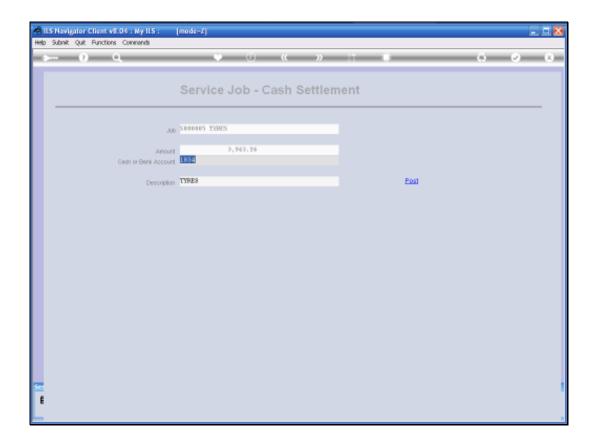


Slide 42 Slide notes: sj36 Friday, June 12, 2009

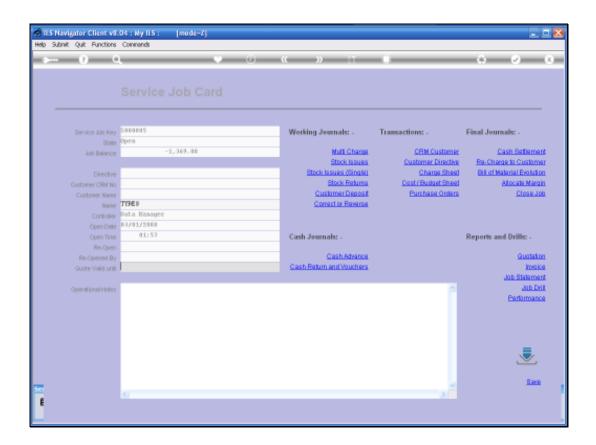


Slide 43 Slide notes:

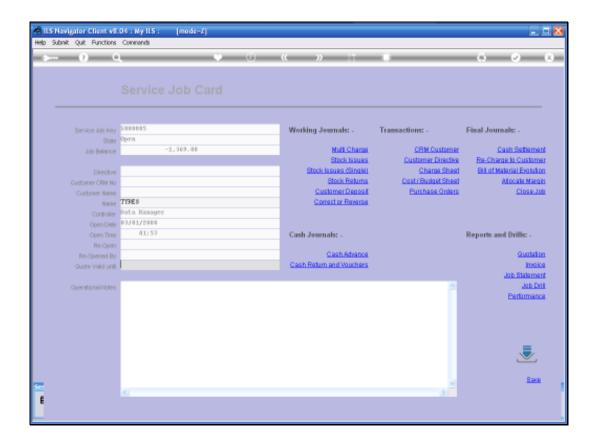
The Customer Settles the Amount.



Slide 44 Slide notes:

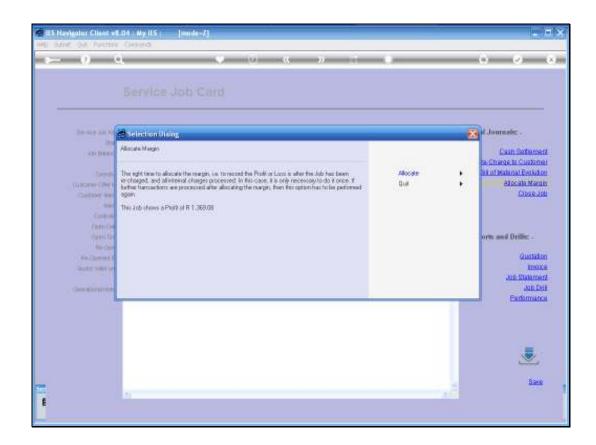


Slide 45 Slide notes:

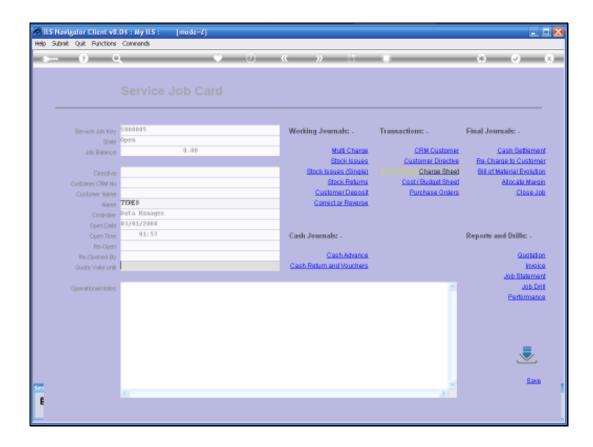


Slide 46 Slide notes:

We allocate the Margin.

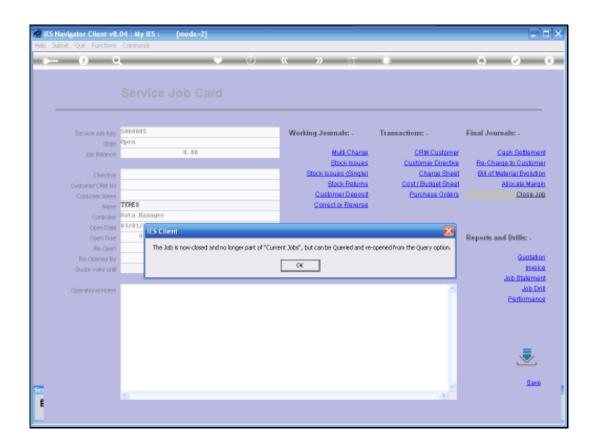


Slide 47 Slide notes:



Slide 48 Slide notes:

And we close the Job.

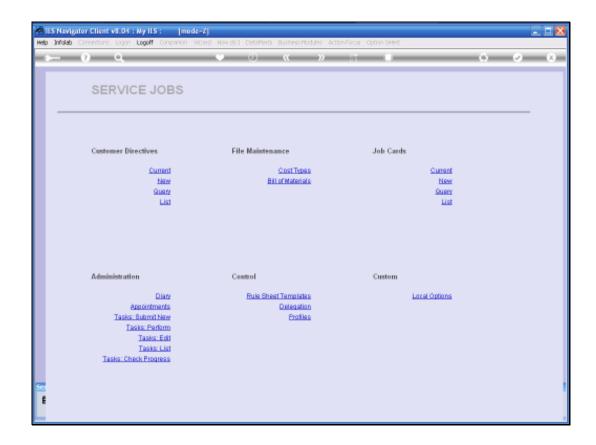


Slide 49 Slide notes:

Now it is all done.



Slide 50 Slide notes:



Slide 51 Slide notes: