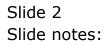
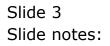


Slide notes: When we work with the Customer Order, we have the so-called Standing Portfolio listed at the bottom. This includes Recently Ordered Items by the Customer, plus Specials and Telemarketing Portfolio Items.

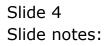
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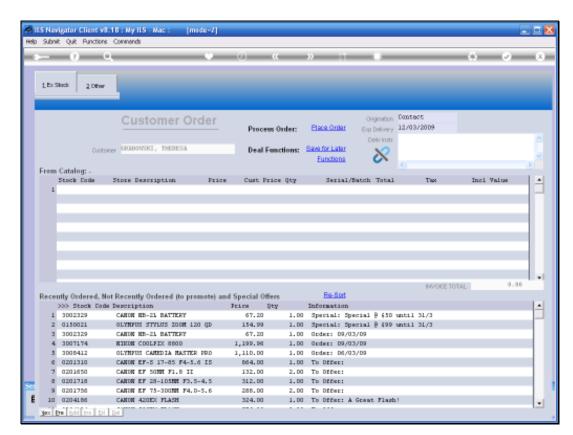


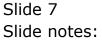
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Slide notes: And here we can see 2 Specials listed at the top now. The presence of the Standing Portfolio is useful in that it is so easy to include any of these items on the Order, but where do they come from?

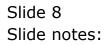
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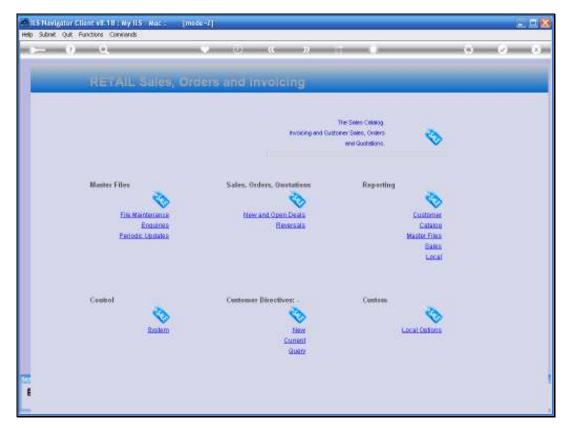
Slide notes: The Customer Order Items that have recently been ordered by this Customer come from the Customer Order History, but the other 2 types come from the Retail portfolio set up. Let's have a look.

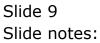


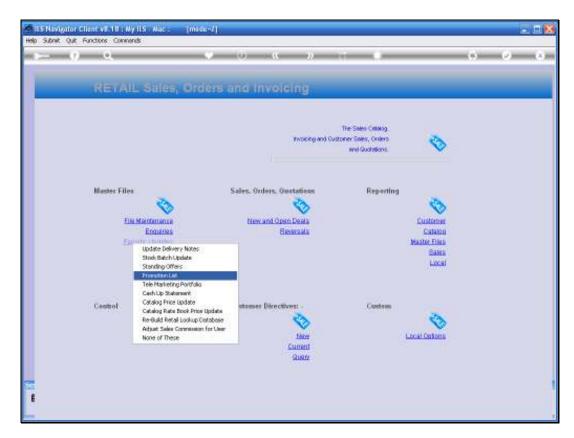


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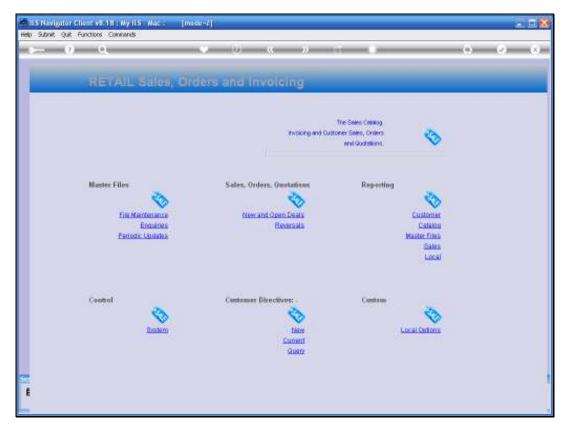




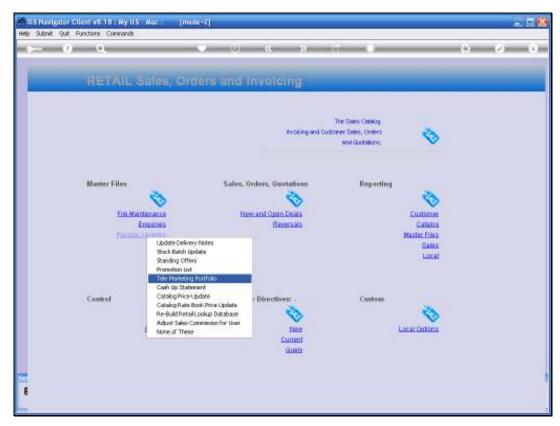
Slide notes: The Promotion list is for Specials.

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Slide notes: And we can can see the 2 Items listed as 'specials' on the Customer Order screen, being listed here.







Slide 13 Slide notes: Next is the Telemarketing Portfolio.

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	7	02-05290	CAMON RS-60E/60E3 RENOTE	CONTR		1.00			
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Slide notes: Any of these Items can be found in the Retail Catalog, but by listing them here, they

are primary Items to be offered during Contact Marketing, and are listed at the bottom of all Order screens, to be specially marketed.

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	2	0150021	OLYMFUS STYLUS 200M	120 QD 15	4.99 1	.00 3;	perial: Sp	ecial 🖗 699	until 31/3			
	з	3002329	CANON NE-21 BATTERY	6	7.20 1	.00 0	rder: 09/0	3/09				
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Slide notes: And here, at the Customer Order screen, we can now recognize the same Items.